



		Hardware (Tandberg, Polycom, Vidyo)	Web (WebEx, GoTo- Meeting)	Consumer (Skype, iChat, ooVoo)	Proprietary (Lync, Sametime, Nefsis, ViVu)
Overview					
One Source Solution	✓	X	X	X	X
Secure	✓	✓	✓	✓	✓
Transparent Ownership Costs	✓	X	-	-	X
Software Based	✓	X	✓	✓	✓
On Premise Option	✓	✓	X	X	✓
Cloud Option	✓	X	✓	✓	Lync/Sametime =No, Nefsis, ViVu=Yes
Client/Server Based Infrastructure	✓	X	X	X	✓
Value Priced with Free Option	✓	X	X	✓	Lync/Sametime =No, Nefsis, ViVu=Yes
Collaborate Inside/Outside Your Firewall Native	✓	(Expensive add-on)	-	-	(Expensive add-on)
Windows/Mac/Web/Mobile Client	✓	X	X	✓	X
Open Standards Based	✓	✓	X	X	X
Enterprise Class Support	✓	✓	✓	X	✓
Video					
QCIF	✓	X	X	✓	X
CIF Video	✓	✓	X	✓	X
VGA Video	✓	✓	✓	✓	✓
HD Video 720p	✓	✓	✓	✓	✓
HD Video 1080i	✓	✓	X	X	✓
30+ Frames Per Second	✓	✓	✓	✓	✓
H.264 Video	✓	✓	✓	✓	✓
H.261 Video	✓	✓	✓	✓	✓
H.263 Video	✓	✓	✓	✓	✓
PTZ Camera Control -Local and Remote	✓	✓	✓	✓	✓
Independent Camera Controls	✓	✓	X	X	X
Audio					

Narrow Band Audio	✓	✓	✓	✓	✓
Wideband Audio	✓	✓	✓	✓	✓
Independent Audio Controls	✓	X	X	X	X
Phone/PSTN Meeting Dial-in	✓	X	✓	✓	X
Phone/PSTN Meeting Dial-out	✓	X	✓	✓	X
Integrate Echo Cancellation	✓	✓	✓	✓	✓
Data Collaboration					
Meeting Record & Playback	✓	✓	X	X	X
File Transfer	✓	X	✓	✓	✓
Desktop Transmit and Data Sharing	✓	X	✓	✓	✓
Application Transmit Sharing	✓	X	✓	✓	✓
Snapshot Share of Data	✓	X	✓	X	✓
Multiple Simultaneous Data/Desktop Feeds	✓	X	X	X	X
URL Sharing	✓	X	✓	✓	✓
Presentation/Slidewar/PowerPoint Sharing	✓	X	✓	✓	✓
1 to 1 Instant Messaging & Group Chat	✓	✓	✓	✓	✓
Meeting Management					
Scheduled Meetings	✓	✓	✓	X	✓
Outlook/Notes/iCal Integration	✓	✓	✓	X	✓
Independent Site Quality Levels	✓	X	X	X	X
Permanent Meetings	✓	X	X	X	X
Admin Group Presence Using Communities	✓	X	X	X	X
Server Storage of Recordings	✓	X	X	X	X
Moderator Function to Manage Remote Users	✓	X	X	X	X
AdHoc Multiparty Meetings	✓	X	✓	✓	X
Join Meeting via Email	✓	X	✓	X	X
Push Update Install	✓	X	X	X	X
Meeting Owner Mute/Kick Options	✓	X	X	X	X

Realtime Network Diagnostic Indicator	✓	X	X	✓	X
Scalability					
Number of Full Participants in a Meeting	Unlimited	Hardware Dependant	25	20	Hardware Dependant
Number of Video Participants in a Meeting	Unlimited	4*	4*	10	4*
Scales from Desktop to Room Based System	✓	✓	X	X	X
External Simultaneous VGA/DVI/HDMI	4	1	X	X	X
Number of Video Feeds from One Room System	8 (more is possible)	2	1	1	1

* More than two users meeting requires a split screen arrangement and an MCU. More than 6 requires switching.

Administration/Manageability

Uses Commodity Video and Audio Hardware	✓	X	✓	✓	✓
Same Software User Interface for all Endpoints	✓	X	✓	✓	✓
Fixed Server Based H.323 Calls	✓	X	X	X	X
Firewall Traversal Without Additional Equipment	✓	X	✓	✓	X
Firewall Traversal Support Single Port	✓	X	✓	✓	X
Administrator Usage Reports	✓	✓	X	X	✓
LDAP/Active Directory Support	✓	✓	X	X	✓
Logging/Auditing	✓	✓	X	X	✓

Open Standards Based

H.323 Support	✓	✓	X	X	X
H.239 Support	✓	✓	X	X	X
SIP Support	✓	✓	X	✓	X
E.164 Dialing Support	✓	✓	✓	✓	X
AES 256 Emryption	✓	✓	X	X	X
DES Encryption	✓	✓	X	X	✓
3rd Party Certificates	✓	✓	X	X	✓
TLS/SSL Encryption	✓	X	X	X	✓